

Corporate Presentation

December 2020







The information hereby presented is exclusively for informative and illustrative purposes and it is not, nor does it pretend to be, a source for legal or financial assessment of any kind.

Certain statements in this presentation are "forward-looking" statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to our financial condition, results of operations, plans, objectives, future performance, and business, including, but not limited to, statements with respect to the adequacy of the allowance for impairment, market risk and the impact of interest rate changes, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on our financial condition and results of operations. All statements that are not clearly historical in nature are forward-looking.

These forward-looking statements involve certain risks, uncertainties, estimates and assumptions by management. Various factors, some of which are beyond our control, could cause actual results to differ materially from those contemplated by such forward-looking statements.

All forward-looking statements included in this presentation are based on information and calculations carried out internally by **Davivienda** as of the date of this conference and, therefore, **Davivienda** assumes no obligation to update or revise any of those forward-looking statements. These cautionary statements should be considered in connection with any written or oral forward-looking statements that we may issue in the future.

If one or more of these risks or uncertainties should occur, or if underlying assumptions prove incorrect, our actual results may vary materially from those expected, estimated or projected.

These financial statements have been prepared in accordance with International Financial Reporting Standards and are presented in nominal terms. The resulting statement for the closed quarter on **December 31st, 2020** shall not be necessarily indicative of results expected for any other period.

Davivienda expressly discloses that it does not accept any responsibility derived from i) actions or decisions taken or not taken based on the content of this information; ii) losses resulting from the execution of the proposals or recommendations presented in this document; or iii) any content originated from third parties.

		Page			Page
1	About Davivienda	4	7	Wealth Management	13
2	Grupo Bolívar	5	8	Results of Our Sustainable Management	14
3	Ownership Structure	6	9	PDL. Coverage and Cost of Risk	15
4	History	7	10	Capital Structure	17
5	Loan Portfolio and Funding Sources	8	11	Key Ratios	18
6	Digital Transformation and Daviplat	a 11	12	Colombia and Central America Figures	19
			13	Management Team	22
	Appendi	x		Page	
	1 Macroed	conomic Fundame	entals	23	
	2 Balance	Sheet and P&L		25	

25



Banco Davivienda at a glance

Main Financials USD Billion	1	Y/Y	Loans: Customers:	\$ 13.7 7.0N			Loans: Customers:	\$ 11.4 349k
3 Assets	\$ 39.7	11.6%			Retail Banking	Corporate Banking		
2 Gross Loans	\$ 31.1	9.5%			Dalikilig	Dalikilig		
Deposits	\$ 25.4	15.4%				3		
Equity	\$ 3.7	0.5%			Daviplata	Interna	tional	
Net Profit ²	110 M	-72.5%			Buripiata	Interna	Loans:	\$ 6.0
		Cust	omers: +11.	6M ⁴		set rement	Customer	rs: 1.1M

Main Ratios				Å 40 7	
NIM	6.29%		AUM: Customers:	\$ 19.7 418k	
Cost of Risk	3.94%		customers.	410K	
Efficiency	47.1%				
ROAE	3.18%				
PDLs > 90 days	4.38%				
Coverage ³	158.0%		S&P	Fitch	Moody's
Tier I	8.26%	Rating	BBB-	BBB-	Baa3
Total Capital Ratio	12.31%	Outlook	Negative	Negative	Negative



ATMs

Employees

- 1. Consolidated figures in USD Billion under IFRS Accounting as of December 2020. Consolidation accounts for 176 USD Million.
- 2. Accumulated Net Profit as of December 2020.
- 3. Total Reserves Coverage: (Asset Allowances + Equity Reserves) / Loans > 90 days.
- 4. Figures as of December 31st 2020.
- 5. Total customers after cancelling out common individuals among segments.

2.7k

17.3k



Our main shareholder: Grupo Bolívar

Among the most important conglomerates in Colombia. with more than 80 years of experience.

Consolidated Figures

Assets¹ **USD 41 Billion** Customers¹ +16.7 million

Branches⁴ 871

Employees¹ +24 thousand

Countries¹

Financial Services





2nd by Gross Loans³

USD 25.0 Billion in Gross Loans² 16.2% of Market Share³

Insurance





3rd in Written Premiums²

USD 806 Million in Written Premiums⁴ 10% of Market Share¹



Construction





1st in Unit Sales²

USD 670 Million in Sales⁴ **Leader in Social Housing**

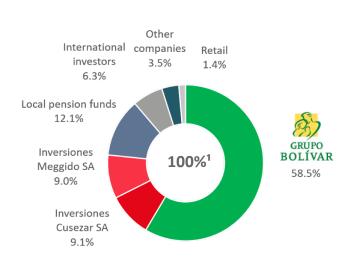
- 1. As of June, 2020.
- 2. As of December, 2020. Market share by gross loans in Colombia. Davivienda figures under full IFRS accounting as of December 2020.
- 3. As of November, 2020.

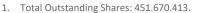
4. As of December, 2019.



Ownership Structure as of Dec 2020

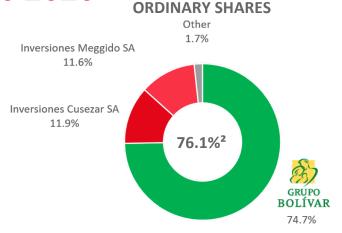
TOTAL SHARES

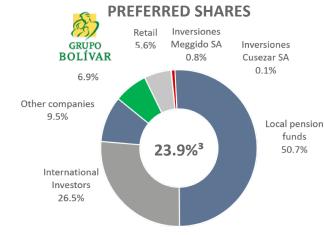




^{2.} Ordinary Shares account for 76.1% of Total Shares (343.676.929).

4. Figures as of December 31st. 2020.

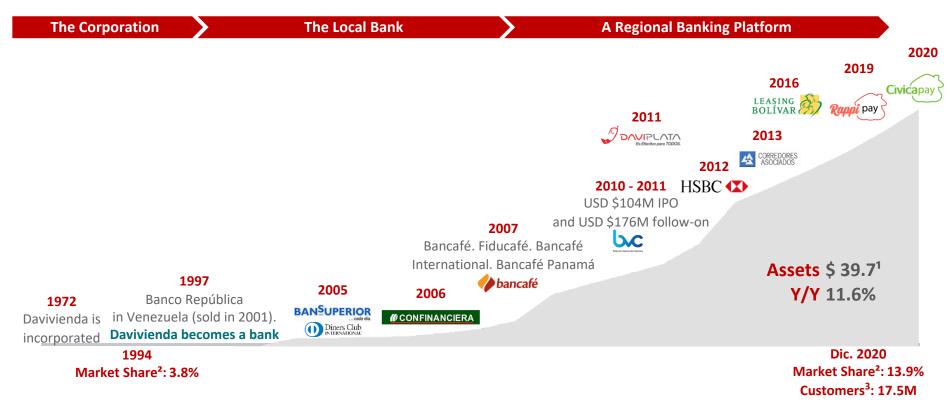




^{3.} Preferred Shares account for 23.9% of Total Shares (107.993.484).



A bank with proven growth record

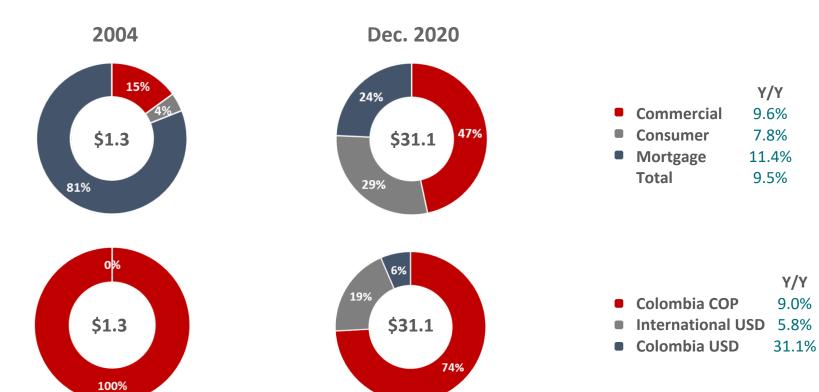


- 1. Consolidated figures in USD Billion under IFRS Accounting as of December 2020.
- 2. Market share by assets in Colombia as of November 2020.
- 3. Customers as of December 2020.

Exchange rate as of December 2020: COP/USD: 3.433.



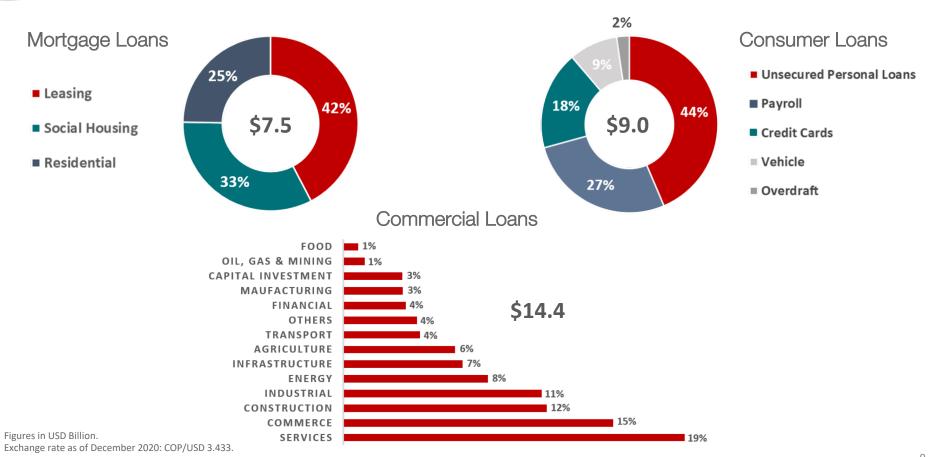
A Diversified Loan Portfolio¹ USD Billion



Consolidated Gross Loans
 Figures in USD Billion
 Exchange rate as of December 2020: COP/USD: 3.433.



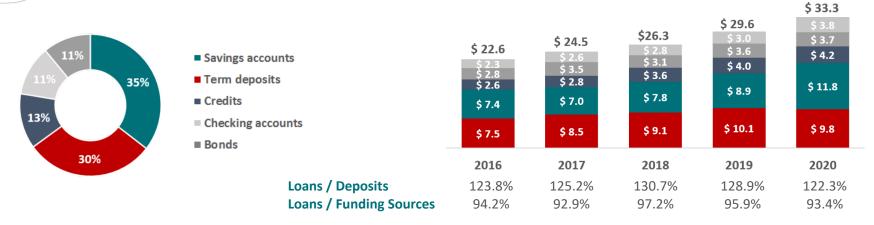
A portfolio focused on strategic segments and products





Stable and diversified funding sources

CAGR: 15.2%



International Issuances

	Amount Issued	Coupon	Maturity	Price ¹	Yield to Maturity
Senior Notes (Global COP)	427M USD ²	7.50%	2022	104.84	4.63%
Subordinated Notes	500M USD	5.88%	2022	106.19	1.71%

Consolidated Figures in USD Billion under IFRS accounting as of December 2020. CAGR: Compound Annual Growth Rate.

Accumulated Portfolio Securitization³



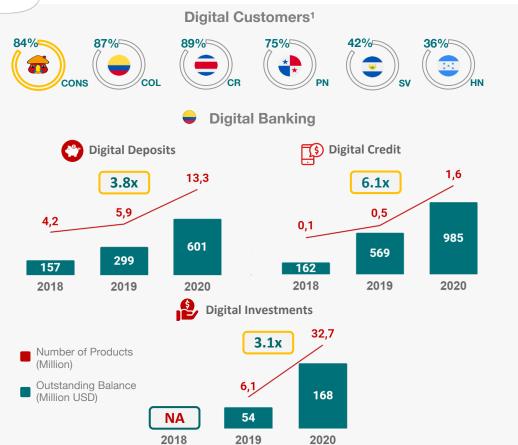
^{1.}Price as of December 31st, 2020

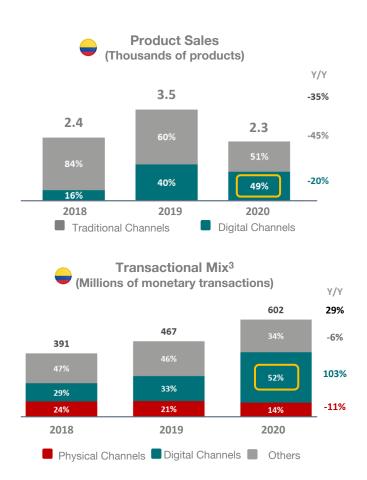
^{2.} Nominal amount: \$1.47 trillion COP

^{3.} Figures from Titularizadora Colombiana Exchange rate as of December 2020: COP/USD: 3.433.



Digital Transformation Evolution





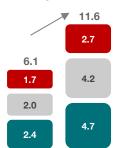
^{1.} Digital customers: Active in the last 3 months. Consolidated: Includes Davivienda Bank Colombia. Brokerage services. Fiduciary and Central America.
2. Digital Deposits: Includes mobile accounts. CDATs and DaviPlata. Digital credits include: Mobile credit. Mobile portfolio purchase. Mobile CC. Mobile Payroll Loans. Payroll advance. Mobile Payroll Loans Portfolio Purchase. Nanocredit. Data until December.



DaviPlata, our Native Digital Bank

Daviplata Customers

Dic. 20



+5.5 M customers in 2020 Mobile **Products Platform**

Method

Transfer money1 Top-up airtime remittances Withdraw money

Pav bills Receive

Insurances



Leader in Financial Inclusion

Financial inclusion market share



Shops: QR Payment E-commerce: DaviPlata

+ 1.2M e-cards



Davivienda's customers





Social **Networks**



Transfer money to DaviPlata Split the bill

Little Red House Phone Key

Collect money Top-up airtime Local money order





12

Government Strategic Ally

Received a subsidy Colombians through DaviPlata

Dic. 19





100% Digital customers +21.9K Companies



+13K Correspondents 536 M Transactions³

A world-class platform recognized as an Innovation Case by:



















- To DaviPlata, to Davivienda's accounts and other banks.
- Figure as of December 2020.
- 2020 accumulated monetary transactions.

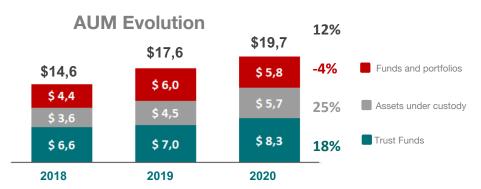
Launched on November 22nd, 2018.



Wealth Management

USD Billion

An entire Organization at the service of our wealth management customers







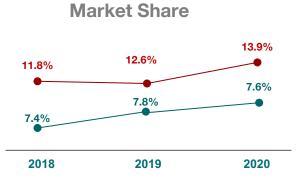












Mutual funds

Voluntary pension funds

- The wealth management division has USD\$16.2 billion in assets under management and over 418 thousand customers.
- Davivienda Corredores has more than USD\$8.3 billion in assets under management.



Results of Our Sustainable Management



In Davivienda we exist to enrich life with integrity



\$843 M Sustainable Portfolio

110% Eco- Vehicle funding

TCFD Followers since Dec. 2020







USD \$640² M

To finance loans with

Environmental and Social purpose

Social housing, SMEs, Women Entrepreneurship and Sustainable Projects



+4.2 M Financially-included Colombians

+\$15 M Donated to different sectors

FINANCIAL ALLIANCE TOR 1st Colombian bank to be a member WOMEN

1st Gender-focused Social Bond

\$100 M to support women-led businesses and social housing access

Davivienda adheres to:





Sustainability Indices









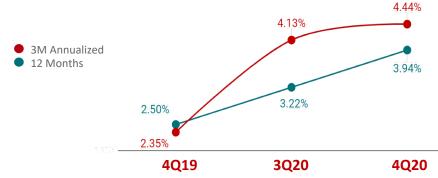
- 1. Figures as of December 31st. 2020.
- 2. Fist Gender-focused Social Bond included.
- *Exchange rate as of December 2020: COP/USD: 3.433.



Main Ratios - Consolidated

PDL and Loans by Stages (%)



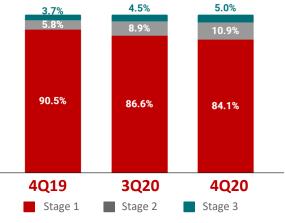




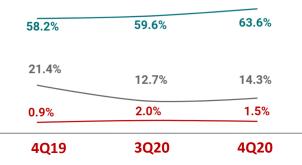
^{2.} Mortgage >120 days / Gross Loans

3. Total (120) includes: (Mortgage > 120 days + Commercial > 90 days + Consumer > 90 days) / Gross Loans

Loans by Stages



Coverage by Stages





Main Ratios - Consolidated

Coverage (%)

Coverage ¹								
Portfolio	1Q20	2Q20	3Q20	4Q20				
Commercial	118.5%	128.2%	156.5%	169.9%				
Consumer	274.4%	821.3%	1,050.7%	168.3%				
Mortgage	39.5%	55.6%	64.3%	41.5%				
Total	122.3%	154.1%	197.0%	137.0%				

Lo	an	Loss Res	serves /	Gross	Loans	3
Doutel:	_	1020	2020	20	20	

Portfolio	1Q20	2Q20	3Q20	4Q20
Commercial	4.5%	4.8%	5.7%	5.5%
Consumer	5.7%	6.2%	7.9%	10.2%
Mortgage	1.7%	2.3%	2.2%	1.9%
Total	4.2%	4.6%	5.5%	6.0%

Total	Reserves	Coverage ²
-------	----------	-----------------------

Portfolio	1Q20	2Q20	3Q20	4Q20
Commercial	142.3%	150.0%	164.4%	182.0%
Consumer	305.8%	966.5%	1,252.5%	190.5%
Mortgage	62.4%	74.8%	91.0%	73.0%
Total	147.0%	183.7%	224.7%	158.0%

Total Reserves / Gross Loans⁴

Portfolio	1Q20	2Q20	3Q20	4Q20
Commercial	5.4%	5.7%	6.0%	5.9%
Consumer	6.3%	7.3%	9.4%	11.5%
Mortgage	2.8%	3.0%	3.2%	3.3%
Total	5.1%	5.5%	6.3%	6.92%

^{1.} Coverage: Asset Allowances / Loans > 90 days

^{2.} Total Reserves Coverage: (Asset Allowances + Equity Allowances) / Loans > 90 days

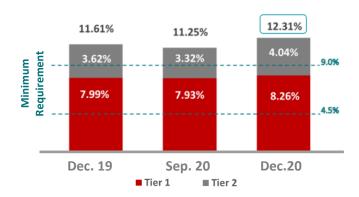
^{3.} Asset Allowances / Gross Loans

^{4.} Asset Allowances + Equity Allowances / Gross Loans

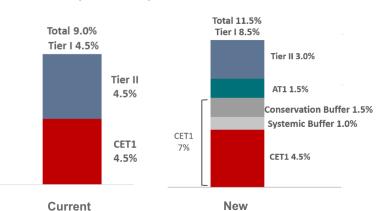


Capital Structure

Capital Adequacy Ratio



New Capital Requirements



Equity

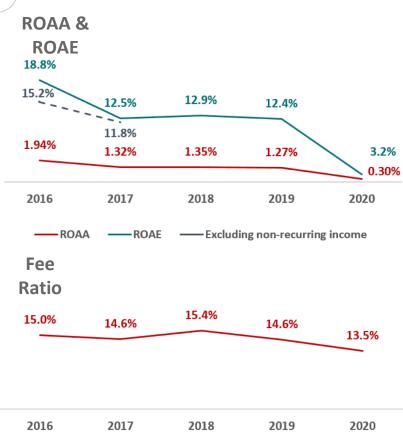


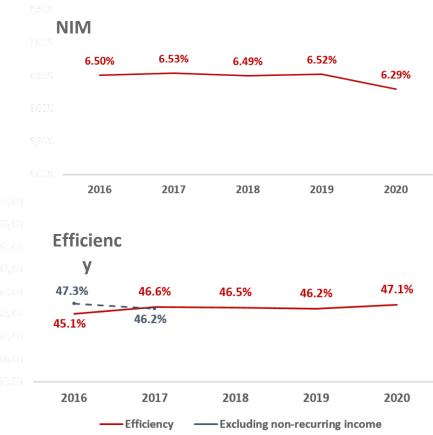
Phase-in Period (Revised)*

Aug. 2018	Issuance of new capital requirement standard
Aug. 2019	Dec. 1421 - VaR Operational Risk
Sep. 2019	Issuance of detailed estimation instructions by the Superintendence of Finance
Jul. 2020	Issuance of detailed instructions for Operational Risk by the Superintendence of Finance
Jan. 2021	Reporting under new standard
Jan. 2021 Jan. 2024	Phase-in period to comply with new requirements



Key Ratios - Consolidated





Fee ratio = Fees / (Interest Income + Fees)
Efficiency = Operation Expenses without Goodwill / (gross financial margin + Operation Income + other income and expenses, net))



A leading banking institution in Colombia

525

Customers¹ +16.2 Million

Branches

ATMs 2.2 Thousand
Banking correspondents +13 Thousand
Employees 12.3 Thousand

USD Billion	December 2020	Y/Y	Ranking	Market Share
Assets	30.6	15.1%	3	13.9%
Gross Loans	25.1	5.5%	2	16.4%
Commercial	10.6	0.5%	3	14.2%
Consumer	7.5	1.8%	2	15.7%
Mortgage ²	6.2	6.7%	1	25.1%
Deposits	19.3	13.3%	2	14.3%
Bonds	3.2	-2.8%	2	10.9%
Equity	2.8	-6.8%	3	10.9%
Net Profit ³	0.4	-88.4%	7	4.3%



- Presence through branches and banking correspondents
- Presence through banking correspondents only

Source: Superintendencia Financiera de Colombia

^{1.}Includes Daviplata & wealth management customers

^{2.}Includes securitized loans

^{3.} Accumulated net profit



Our operations in Central America

Total Central America¹

USD Million	Dec. 20	Y/Y
Assets	9,278	1.5%
Gross Loans	6,031	1.0%
Commercial	3,107	-3.8%
Consumer	1,576	8.3%
Mortgage	1,348	4.9%
Deposits	3,403	17.6%
Equity	1,049	-0.9%
Net Profit ²	70	-5.2%

Customers +1.1 million Branches 141 ATMs 509

Employees +4.1 thousand



Costa Rica					El Salvador				Panamá		Honduras			
USD Million ³	Dec. 20	Δ Υ/Υ	Market Share	Ranking	Dec. 20	Δ Υ/Υ	Market Share	Ranking	Dec. 20	Δ Υ/Υ	Dec. 20	Δ Υ/Υ	Market Share	Ranking
Assets	3,427	4.2%	7%	6	2,986	3.1%	15%	3	1,388	-13.0%	1,480	8.7%	6%	6
Gross Loans	2,115	1.1%	8%	6	2,098	3.5%	16%	3	746	-19.4%	1,072	11.1%	7%	6
Commercial	1,177	1.4%	9%	5	926	1.6%	15%	2	583	-24.7%	421	6.7%	4%	7
Consumer	352	1.3%	5%	7	800	6.4%	18%	4	38	-1.7%	386	21.7%	14%	3
Mortgage	586	2.1%	7%	6	372	7.9%	15%	3	126	10.6%	265	4.7%	13%	4
Deposits	1,062	20.8%	6%	6	1,248	15.4%	14%	4	421	16.4%	672	17.5%	5%	6
Equity	345	-0.9%	5%	6	324	-7.0%	14%	3	195	5.7%	178	3.7%	6%	6
Net Profit ²	34	100%	4%	7	12	-56.2%	10%	4	6	-52.5%	16	-21.6%	4%	6

^{1.} Figures under IFRS accounting.

^{2.}Accumulated net profit.

^{3.}Market share and ranking for banks in the local market. Exchange rate as of December 2020: US\$ 1 / HNL\$ 24.11; CRC\$ 617.30. Figures in USD Million.



Board of Directors and Corporate Governance Committees



Audit Committee

Supports BoD in supervising effectiveness of internal controls Composed of three directors. one of whom must be a financial expert Reviews financial audited statements prior submission to the BoD



Corporate Governance Committee

Provides assistance in the implementation of corporate governance and compliance best practices and policies

Composed of three members. one of whom must be a BoD member



Compensation Committee

Serves the BoD as an advisor with no executive powers

Establishes guidelines for executive compensation

Composed of three members. two of which must be independent and are appointed by Grupo Bolivar board



Corporate Risk Committee

Defines risk management guidelines and informs the BoD and senior management of the corporate risks affecting the Company and its subsidiaries

Works alongside several executive risk committees specialized in specific risks as credit. market and liquidity, operational and fraud risk committees among others



Sustainability Committee

Proposes and reviews policies and procedures in terms of sustainability. with the objective to guarantee accomplishment of international standards and internal goals

Made up of four members. one of whom must be a BoD member

Directors displayed correspond to principal and alternate members

Javier Suárez Andrés Flórez

Alternate: Olga Martínez Alternate: Daniel Cortés



Álvaro Peláez Alternate: Federico Salazar **Diego Molano** *Alternate: Ana M. López*



Independent member



Experienced Management Team



Efraín Forero.Chief Executive Officer

CEO since 1990 Holds a Bachelor degree in Industrial Engineering from Universidad Javeriana and an M.S. from University of Michigan Has over 31 years of experience in the financial sector



Ricardo León. Executive VP. Risk

Bachelor's degree in Computer Science from U. Piloto de Colombia and a specialization in Finance from Universidad de los Andes Over 30 years of experience in the financial sector



Álvaro Carrillo.

Executive VP. Corporate Banking

Bachelor's degree in Economics and a specialization in Finance from U. del Rosario

Over 29 years of experience in the financial sector



Maritza Pérez.

Executive VP. Retail banking &

Marketing
Bachelor's degree in industrial engineering
from Universidad Javeriana and a
specialization in Finance from Universidad
de los Andes

Over 23 years of experience in the financial sector and 16 within Davivienda



Martha Echeverry.
Executive VP. Human Resources

Bachelor's degree in Psychology from Universidad de los Andes and an MBA from Universidad Pontificia Comillas de Madrid. Over 17 years of experience in Human Resources



Patricio Melo. Executive VP. Technology

Bachelor's degree in Civil Engineering and Electronics from Universidad Técnica Federico Santa María de Chile

Over 28 years of experience in the financial sector



Pedro Uribe.

Executive VP. International Operations

Bachelor's degree in Industrial Engineering and Specialization in Finance from Universidad de los Andes and a masters from INALDE

Over 17 years of experience in the financial sector



Jorge Rojas.

Executive VP. Commercial Banking

Industrial Engineer from Universidad Javeriana, with a specialization in Finance from Universidad EAFIT-CESA INCOLDA, and Senior Management Program from PADE-INALDE.

Over 27 years of experience in the financial sector



Jaime Castañeda.

VP. Treasury and International Business

Bachelor's degree in business administration from EAFIT University. specialization in Top management from INALDE business school and a Masters in International Business from Western Sydney University

Over 30 years of experience in the financial sector.

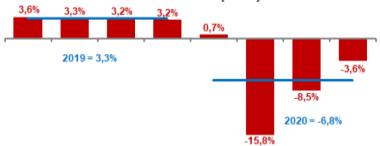


Macroeconomic Fundamentals Colombia



Appendix 1

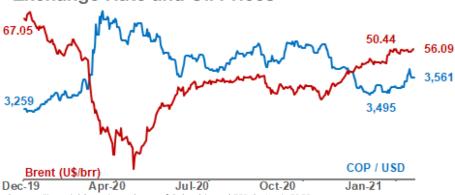




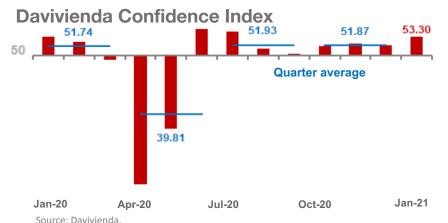
Mar-19 Jun-19 Sep-19 Dec-19 Mar-20 Jun-20 Sep-20 Dec-20

Source: National Administrative Department of Statistics (DANE)

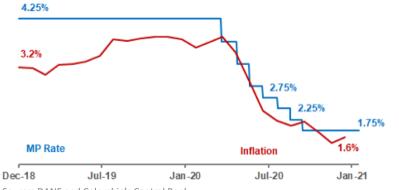
Exchange Rate and Oil Prices



Source: Financial Superintendence of Colombia and FED St. Louis FRED.



Monetary Policy Rate and Inflation



Source: DANE and Colombia's Central Bank.



Macroeconomic Fundamentals Central America 😑 😇 🔯









Gross Domestic Product (Y/Y)



Exchange Rate

Feb-20

Source: Central Banks from Central America.

Appendix 1

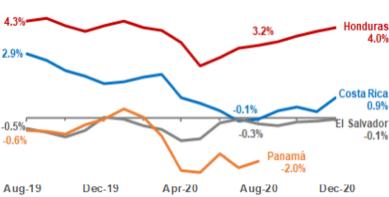


May-20

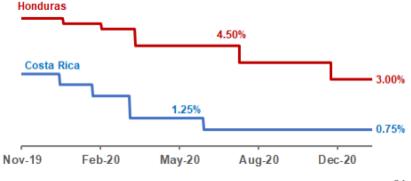
Sep-20

Dec-20

Inflation (Y/Y)



Monetary Policy Rate





Consolidated Balance Sheet Appendix 2

USD Million	December 2019	September 2020	December 2020	\$ Q/Q	Q/Q	\$ Y/Y	Y/Y	
ASSETS		·						
Cash and interbank funds	3,050	3,204	3,483	279	8.7%	434	14.2%	
Investments	3,553	4,736	4,695	-41	-0.9%	1,142	32.1%	
Loans	27,169	30,700	29,215	-1,485	-4.8%	2,046	7.5%	
Commercial	13,210	16,005	13,773	-2,232	-13.9%	564	4.3%	
Consumer	8,388	9,017	9,041	23	0.3%	653	7.8%	
Mortgage	6,771	7,469	7,546	78	1.0%	775	11.4%	
Allowances	-1,207	-1,795	-1,863	-68	3.8%	-656	54.3%	
Goodwill	476	476	476	0	0.0%	0	0.0%	
Other assets	1,360	1,798	1,872	75	4.2%	513	37.7%	
Total assets	35,607	40,914	39,742	-1,173	-2.9%	4,134	11.6%	
LIABILITIES								
Deposits	22,355	25,829	25,791	-38	-0.1%	3,436	15.4%	
Saving accounts	8,855	11,562	11,794	232	2.0%	2,939	33.2%	
Checking accounts	3,027	3,620	3,792	172	4.7%	765	25.3%	
Term deposits	10,140	10,473	9,829	-644	-6.1%	-310	-3.1%	
Other	332	173	375	202	116.8%	42	12.8%	
Bonds	3,612	3,916	3,652	-264	-6.7%	40	1.1%	
Local	2,685	2,806	2,717	-89	-3.2%	32	1.2%	
International	928	1,109	935	-175	-15.7%	7	0.8%	
Credits from entities	3,952	4,727	4,201	-527	-11.1%	249	6.3%	
Other liabilities	2,003	2,652	2,393	-259	-9.8%	390	19.5%	
Total liabilities	31,922	37,123	36,036	-1,088	-2.9%	4,114	12.9%	
EQUITY								
Total stockholders' equity	3,686	3,791	3.706	-85	-2.2%	20	0.5%	
Total liabilities & stockholders equity	35,607	40,914	39,742	-1,173	-2.9%	4,134	11.6%	



	4Q19	3Q20	4Q20	\$ Q/Q	Q/Q	\$ Y/Y	Y/Y	Acum 4Q19	Acum 4Q20	\$ Y/Y	Y/Y
Total income	745	763	749	-15	-1.9%	4	0.5%	2,904	3,099	196	6.7%
Loans	690	695	687	-9	-1.3%	-3	-0.5%	2,652	2,848	196	7.4%
Commercial	258	272	245	-27	-10.0%	-12	-4.8%	1,031	1,070	40	3.8%
Consumer	273	267	266	-1	-0.2%	-7	-2.5%	977	1,100	123	12.6%
Mortgage	159	156	175	19	12.2%	16	10.3%	642	676	34	5.4%
Investment	45	64	58	-6	-9.3%	12	27.5%	220	228	8	3.5%
Overnight	10	5	4	0	-2.0%	-5	-54.4%	32	24	-8	-26.1%
Financial expenses	283	251	221	-31	-12.2%	-63	-22.1%	1,091	1,051	-41	-3.7%
Demand deposits	62	53	44	-9	-17.2%	-18	-29.2%	222	224	3	1.2%
Term deposits	118	98	84	-13	-13.7%	-33	-28.3%	454	409	-45	-10.0%
Credits with entities	37	34	32	-3	-8.0%	-6	-15.4%	155	151	-3	-2.2%
Bonds	58	55	52	-3	-5.7%	-6	-10.8%	214	225	11	4.9%
Repos	8	11	9	-2	-19.1%	1	9.6%	47	41	-5	-11.5%
Gross financial margin	461	512	528	16	3.1%	67	14.4%	1,812	2,049	236	13.0%
Net allowances	155	312	320	9	2.7%	165	106.8%	659	1.137	478	72.5%
Net interest margin	306	200	208	7	3.6%	-99	-32.3%	1,153	912	-242	-20.9%
Operating income	95	85	99	15	17.2%	5	4.8%	362	345	-18	-4.9%
Operating expenses	281	278	296	18	6.4%	15	5.3%	1,010	1,121	111	11.0%
Exchange and derivatives	10	10	-14	-24	-246.0%	-24	-250.4%	18	7	-11	-61.9%
Other income and expenses, net	-4	3	-7	-9	-347.7%	-3	76.4%	-2	-14	-12	549.8%
Income before taxes and minority interest	126	20	-10	-30	-149.8%	-136	-107.8%	522	129	-393	-75.3%
Taxes	22	7	-14	-20	-302.6%	-36	-161.2%	120	18	-102	-84.6%
Net Profit	104	13	4	-9	- 71.2 %	-100	-96.4%	402	110	-291	-72.5%



Investor Relations and Capital Management

ir@davivienda.com

+ (57 1) 220 3495

www.davivienda.com

Bogotá - Colombia





